

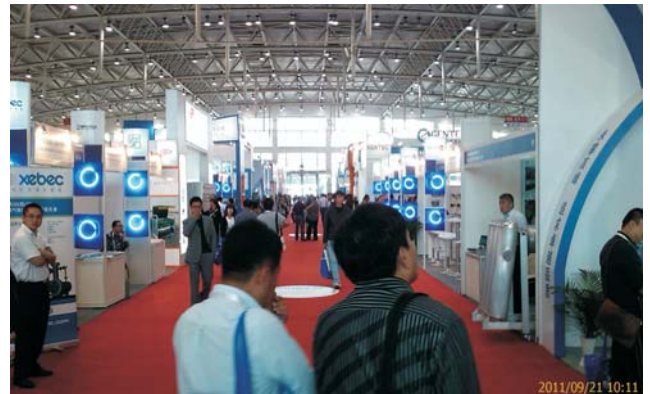


13. China International Exhibition on Gases Technology, Equipment and Application

IG China took place from 21st until 23rd of September at Beijing National Agriculture Exhibition Center.

IG China is an international exhibition for gas technology, equipment & applications and one of the largest events of its kind in China. It showcases the latest achievements of the Chinese and international industrial gas industries and aims to promote technical and trade exchanges and economic cooperation.

The fair has been held annually since 1999. The numbers of exhibitors and visitors has increased yearly. It is now China's No. 1 event in the industrial gas industry.



Spectron participated this year for the third time. Our focus was especially on the product ranges Spectrotec, Spectrolab, Spectrocem and Spectrosys.

As this exhibition was very successful, we will definitely participate at IG China again next year in Nanjing from 12th to 14th September 2012.

Analytica India

Together with our distributor CCD Technical Solutions Pvt. Ltd., we participated in the Analytica 2011 show in Mumbai, India in October 2011. CCD is our distributor in India for gas control systems for high purity gases and is involved in many projects in India.

The show was a big success and we made many contacts with specialized professionals, both gas-users, consultants and service providers!



Repair video for pressure regulator U13

U13 is the first pressure regulator with a repair video available. You can watch the scenes on all PC's. There is even a special format for smartphones. The video shows a complete repair job including disassembly, assembly and testing. As it is a non-verbal version everyone can understand it, there is no need to translate into other languages.

You can watch a first trailer, including a shortened version now on our website now: www.spectron.de. We expect the complete video to be available for our certified repair service in 2012.



New General Manager for Spectron China

On the 1st of November 2011 we appointed Mr. Xia Liming (Frank) as our new General Manager for Spectron Gas Control Systems in Shanghai, China. Frank graduated from Nanjing University of Technology with a master's degree of Analytical Chemistry. His experience includes 8 years in sales (Automation and Instrument Industries).

Before joining Spectron China, he worked for Siemens Ltd. China for 3 years and Perma Pure LLC Shanghai as China sales manager for 4 years. As General Manager, Frank will be responsible for all Spectron business development in China. He will also be in charge of sales in the Asia Pacific region.



New sales service employee at Spectron China

Shi Tianyan is another new member of our Spectron family in China. We call her Wendy, which is easier to remember. She has worked in our new sales office in Shanghai as Sales Assistant, since the beginning of August 2011. She graduated from Suzhou Science & Technology University.

Wendy gained a lot of experience in Accounting and Purchasing. Now she supports our sales team from the office, offering service and support to our customers.



As 2011 draws to a close we can look back over a year that was very exciting for us. We settled in very well in our new premises, rented an additional production hall and improved many processes. We had a great opening ceremony in May and the next festivity is just ahead: Christmas!

We would like to thank customers and dealers from the bottom of our hearts for their excellent cooperation and loyalty. We look forward in expectation to a successful New Year for all.

We wish you and your families enjoyable holidays, merry Christmas and a prosperous and happy 2012!

Closed due to inventory 27.12.-28.12.

We will take stock from 27.12. until 28.12.2011 including our annual accounts. For this reason we have to close our company during this time. The last shipments will leave on 23.12.2011.

There will be an emergency service on December 29 and 30 to ship goods in extremely urgent exceptional cases.



Dates

Seminar gas control systems:

German: 26. - 28. March 2012 in Frankfurt
English: 23. - 25. April 2012 in Frankfurt

Repair training pressure regulators:

German: 29. March 2012 in Frankfurt
English: 26. April 2012 in Frankfurt

For registration please contact Andreas Alker:
Tel. +49 (0)69 38016-241 or andreas.alker@spectron.de
or fill in the registration form on our website www.spectron.de.

ACHEMA: 18.-22. June 2012 in Frankfurt
Hall 4.1, Stand P35



**Please plan your Achema visit soon!
Many hotels are already fully booked!
We have a limited number of rooms in our allocation for our customers. Please feel free to contact us!**

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